

FYNBOS ACCOUNTING

WE HELP RESTAURANTS TO **MAKE MORE PROFIT**

COMPLIANCE – FINANCIAL VISIBILITY – INDUSTRY INSIGHTS

PREMIUM FINANCIAL VISIBILITY AND INDUSTRY INSIGHTS

Experience has shown us that having premium Financial Visibility and Industry Insights revolutionises the sustainability, growth, and profitability of every business.

You will have your own Qualified Accountant with ample capacity to provide a consistent and premium experience to you.

STREAMLINE YOUR BUSINESS SYSTEMS, FEEL IN CONTROL AGAIN

As you grow, growing pains creep in and you can feel like you are losing control over all of the moving parts in your business.

We leverage automation to build streamlined processes with you that takes the pain out of managing your administration and accounts.

Spend your time building your business, do what you enjoy doing.

PERSONAL RELATIONSHIPS

We will be your closest advisors and are readily available for one on one meetings over a cup of coffee or an online call.

EDUCATION & SUPPORT, UNDERSTAND YOUR BUSINESS BETTER

Fynbos serves as your on-call financial perspective. We help you to understand your business better by providing you with accurate and comprehensive insights.

You'll have the space to explore your business decisions with us by your side

CLOUD EXPERTS, WE WORK WITH ALL OF YOUR APPS

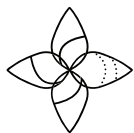
We partner with Xero, a global favourite for cloud-based accounting to collaborate and communicate with our clients.

We work with all your apps, including Lightspeed (Ikentoo), Market Man, Yoco, SnapScan, Uber Eats, Mr D, Bolt Foods.

FYNBOS VISION

Our vision is to make a revolutionary difference to your business.

We provide you with consistent and premium Compliance, Financial Visibility, and Industry Insights, that enables you to confidently make profit and grow your business.



FYNBOS
ACCOUNTING

TESTIMONIALS

KLEINSKY'S DELICATESSEN ADAM & JOEL KLEIN

Fynbos has been assisting us for more than two years. They have added great value to our business.

From helping streamline our day-to-day operations as well as our payroll and account payments to facilitating the expansion of our business.

Their modern approach to utilizing online and digital platforms have helped us understand more of the accounting process and is in line with the forward thinking ethos we try and strive for at Kleinsky's.

THE MY PLACE GROUP KYLE DODS

Brand owners of The Mussel Monger, Dashi Poke, Sovlaking Delicious

Revolutionary, that's probably the only way I'd be able to express the shift in gear our company experienced after the move to Fynbos.

Rather than being an external service provider, Fynbos brought financial management into our company, developing systems, implementing strategies and effecting change that could be felt and seen immediately.

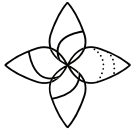
For the first time in our growth, we feel that we're really in control and have the power to act decisively.

CAFÉ FRENCHIE JAYDEE JOUBERT

Working with Fynbos is a pleasure! They are responsive and have really helped us to better understand our business.

Fynbos has completely streamlined our back office processes and show us exactly how we perform every month and where we can improve.

Moving to Fynbos was a decision that we will never regret!



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WE **SOLVE** THE FOLLOWING **PROBLEMS** FOR YOUR **FOOD BUSINESS**

COMPLIANCE

AVOID PENALTIES AND INTEREST. BE READY FOR INVESTMENT, LOANS, TENDERS AND AUDITS.

SARS

We will take care of all submissions and Compliance as required by SARS.

We will correspond with sars on your behalf where necessary.

- Income Tax
- VAT
- Provisional Taxes

CIPC

We use InfoDocs, an integrated software solution, to take care of all secretarial work.

- Annual Financial Statements
- Annual Returns
- Other Secretarial Work

PAYROLL

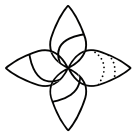
We offer an experienced and complete payroll solution.

- Staff Payslips
- Payroll Taxes (EMP201, EMP501)

UIF / WCA / COID

We will file your uif submissions for both local and foreign employees.

We will calculate and file your annual workman's compensation submissions.



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FINANCIAL **VISIBILITY**

FEEL FULLY IN CONTROL OF YOUR BUSINESS AND HAVE THE INFORMATION YOU NEED TO ACT DECISIVELY.

SUPPLIER MANAGEMENT, STREAMLINED, ACCURATE AND HASSLE FREE

We'll automatically capture and categorise supplier invoices, track outstanding supplier balances, reconcile your supplier statements, and make your supplier payments.

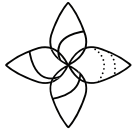
- Capture your supplier invoices to accurately determine food and other costs
- Reconcile your supplier statements to ensure your payable balances are accurate
- Categorise your transactions to industry specific categories so that your information is relevant and useful
- Provide you with amounts payable to suppliers in real time so that you are in control
- Supplier Payments

CUSTOMER INVOICING, TRACK & COLLECT CUSTOMER ACCOUNTS

Send invoices, customer statements, follow up on payment with automated reminders, and track your debtors in real time right from Xero.

We'll help you to bring all your debtors' accounts into Xero.

- Send invoices to customers from Xero
- Follow up on outstanding debtors with automated reminders
- Track outstanding debtors accounts in Xero
- Send statements to debtors from Xero



FYNBOS
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CONTROL CASH, PREVENT THEFT

Cash is difficult to manage, difficult to track and often leads to theft and uncontrolled expenses.

Let us streamline your cash management, help to prevent theft, reconcile cash, and accurately include it in your reporting.

- Control cash received
- Control cash expenses
- Prevent theft
- Include cash in your reporting

REPORTING, THE FOUNDATION FOR GREAT DECISION MAKING, GROWTH AND PROFIT

Your point-of-sale turnover, precise food costs, stock balances, staff loans and tips will be accurately included in our reporting to you.

We will account for and categorise all your monthly transactions using expense and income categories that are granular and relevant to your industry and business.

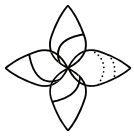
You will receive a detailed, industry-specific Profit and Loss (P&L), Balance Sheet and Cash Flow report from us each month.

- P&L, Balance Sheet, and Cash Flow
- Accurate sales accounting (Xero to POS reconciliation)
- Accounting for tips, merchant fees and stock movements
- Accurate Food Costs (stock journals, invoice-based accounting)
- Industry-specific categories and KPIs (Track your food costs, rent, and labour as a percentage of turnover, compared to industry standards)

QUALIFIED ACCOUNTANT

We only make use of Qualified Accountants who specialise in your industry.

You will have a dedicated accountant who serves as your single point of contact, and who understands your business from A to Z.



FYNBOS
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INDUSTRY **INSIGHTS**

WE LEVERAGE OUR DEEP UNDERSTANDING OF THE INDUSTRY AND OUR EXPOSURE TO THE MANY FOOD-BUSINESSES THAT WE SERVE TO PROVIDE YOU WITH ACTIONABLE INDUSTRY INSIGHTS AND ADVICE.

KPIs & INDUSTRY BENCHMARKS

We'll give you a crystal-clear picture of what your business currently looks like and what you need to work towards to improve profitability and grow sustainably.

We do this by sharing our understanding of what key metrics you need to track, where you are overspending or undercharging and reporting on this information monthly.

This gives you a deep understanding of the decisions that you make in the context of best practices for your business and your industry.

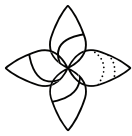
EXPOSURE-BASED EXPERT ADVICE

You benefit from the experience and insights that we have gained from working with many food businesses.

We can leverage our experience to help you solve any obstacles that your business might face.

OUR INDUSTRY SPECIFIC ADVISORY SERVICES

- Know and Improve your GP%
- Improve your profitability
- Stock Management, Ordering & Credit Note Management
- Systems Specialists (MarketMan, Roubler, Simple Pay, Xero, Lightspeed, Dext Prepare, Mr D, Uber Eats, Bolt Foods, Yoco, SnapScan)
- Menu Costings
- Best-practice, Profitable Specials
- Per-store Analysis
- Breakeven Calculations
- Industry-specific Valuations
- Cash Flow Forecasting
- Monthly / Bi-Monthly Meetings
- Profitable Product and Menu Design



FYNBOS
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WHO WE WORK WITH

We work with food business owners who understand that premium financial information has a revolutionary impact on the sustainability, growth and profitability of their business and are willing to invest therein.

HOW WE WORK

We design, implement, refine, and maintain a sophisticated and modern financial function for your business.

We touch base with you monthly to ensure that your financial information remains accurate and to help you understand it.

We only work on a fixed-fee monthly retainer basis.

We do not accept requests for ad hoc work from prospects who are not on retainer with us, you will have our full focus.

WHAT TO EXPECT WHEN WORKING WITH FYNBOS

When working with us, you can expect premium Compliance, Financial Visibility and Industry Insights that will revolutionise the way that you look at your business and the decisions that you make.

CONTACT INFORMATION

☎ 072 857 6573

✉ info@fynbosaccounting.com

LOCATIONS

CAPE TOWN

17 Dock Road
V&A Waterfront
Cape Town
8001

PAARL

Cnr Louws & Tabak Street
Southern Paarl
7646

STELLENBOSCH

De Wagenweg Office
Park, Stellantia Rd,
Stellenbosch
7600